NCH Healthcare increases revenue by $13 million in first 14 months

Business issue
Turn $5.6 million operating loss into profit

Problem
Medicare sequestration
Increased RAC activity
Payor reform
Long term effects of Gulf oil spill
Takeover threats by for-profit organizations

Solution
The nThrive team instituted a CDI program to include:
• Education
• Process reengineering
• KPI definition and tracking.
• CDI technology

Value
Revenue increased by $13 million in first 14 months
Improved physician engagement
Medicare CMI increased from 1.586 in 2013 to 1.71 in 2018
Sepsis rate fell to 4.4% - well below national rates*

*National rates of 28 to 50%, according to the National Institute of General Medical Sciences